



## **ITELLA LOGISTICS SELECTS KEWILL GLOBAL TRADE MANAGEMENT SOLUTION FOR NORDICS, BALTICS AND RUSSIAN ROLLOUT**

**November 10 2011** - Kewill plc (Ticker: KWL) ("Kewill" or the "Group"), the provider of software solutions that accelerate global trade and logistics, today announces it has signed multi-year contract with Itella Logistics, part of Itella Group, to implement its Global Trade Management suite, across the company's Nordics, Baltics and Russian operations.

Under the terms of the contract, Kewill will deploy its global transport management software, Kewill Transport, and global electronic customs software, Kewill CustomsXchange, to deliver a fully integrated solution. The implementation will be rolled out rapidly to 600 users across Itella's Nordics, Baltic states and Russian operations, including Finland, Norway, Sweden, Denmark, Latvia, Estonia, Lithuania and Russia.

Katri Sahlman, CIO, at Itella Logistics commented:

"We were looking for one solution that could manage the end to end transport processes for all Itella Logistics' transport services, and also handle the complex customs requirements for our shipments throughout the Nordics, Baltics and Russian region. Kewill was able to satisfy all of our requirements and demonstrate experience of successful multi-country implementations of its software for other global logistics providers, which gives us the confidence not only that the solution will be delivered to a high standard, but that it is scalable to support our future growth."

Paul Nichols, Chief Executive of Kewill, commented

"The complexity of the global supply chain is a domain in which Kewill is an expert. The deep functionality afforded by the combination of our integrated transport management and customs solutions will provide Itella Logistics with the expertise and ability to operate efficiently and effectively within the Nordics, Baltics and Russian region. We are delighted to welcome Itella Logistics as a client to Kewill.

"This is the first of the significant new customer orders that we flagged in our recent trading update and Interim results announcement as likely to close in the second half of the year. Our pipeline for H2 is strong and we expect to announce more customer wins during the period. "

### **About Itella Logistics**

Itella Logistics, part of Itella Group, supports and develops the business of its customer companies by providing them with service logistics solutions for road, sea and air freight, warehousing and other contract logistics. Customers may outsource an individual element of their logistics process, or even their entire delivery chain, to us. Itella Logistics has over 30 offices in eight countries (Finland, Sweden, Denmark, Norway, Latvia, Lithuania, Estonia and Russia). The company provides global services through its partners. The net sales of Itella Logistics was in 2010 MEUR 677 and it employed 7,700 persons. [www.itella.com](http://www.itella.com)

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## **About Kewill plc**

Kewill delivers solutions that accelerate global trade and logistics.

Our software solutions and deep domain knowledge enable our customers to drive revenue growth and measurable cost savings.

A global company, Kewill provides software that accelerates customs and forwarding, transportation & logistics, and eCommerce & B2B integration. All of our solutions and people are focused on increasing the speed of global trade for our customers.

Since 1972, Kewill has delivered global trade and logistics solutions to some of the most sophisticated companies in the world. Over 7,000 companies use Kewill solutions including Bayer, Ingersoll Rand, DHL, UPS, TNT, Toll, Hankyu Hanshin, Scott's & Co., Hitachi, WaverleyTBS, Mothercare, Black & Decker and Damco.

[www.kewill.com](http://www.kewill.com).