



Creating Brighter Solutions

# Kewill EasyTrade Desktop Edition

**A Windows-based order fulfilment application  
enabling effortless electronic trading**

Are you a medium sized supplier finding business increasingly difficult without an Electronic Data Interchange (EDI) system? Perhaps you are a low volume supplier who has recently implemented electronic trading and is now looking to upgrade to a more sophisticated application? Or, maybe you are an established EDI user who is struggling to keep pace with growing volumes and partners and looking for the support and control offered by a comprehensive, end-to-end order management solution?

## Business benefits

- Enhanced competitive advantage
- Accurate invoicing and faster payment cycles
- Elimination of manual processes
- Ensured trading compliance
- Reduced fulfilment costs
- Reduced operating costs
- Reduced lead times and stock-holding
- Improved quality of trading relationships
- Reduced EDI complexity.

Whichever you are, your primary requirement is almost certainly the same: to electronically communicate order information in the easiest way possible. Traditionally, EDI has made this far from straightforward – turning what should be an exciting business decision promising significant benefits into a stressful, confusing and highly complex process.

## Kewill EasyTrade: effortless electronic trading

However, EDI needn't be that way. Kewill EasyTrade is a robust and proven complete system that eliminates the difficulties associated with traditional EDI. As a result, electronic trading compliance with retailers is easier and simpler than ever to achieve.

Don't be misled though. Easier and simpler doesn't mean basic or limited. Kewill EasyTrade is an application that offers suppliers all the Windows-based functionality they require – now and in the future. The functionality supports one or hundreds of trading partners and caters for many known markets and business processes thanks to its extensive transformation capabilities and versatile communications engine, encompassing messaging standards and EDI software to access all major VANs (Value Added Networks) and other commonly used messaging protocols.

## Flexibility for purpose – whatever the requirement

Kewill EasyTrade is available either as an off-the-shelf, standalone EDI solution or as a fully integrated application.

For suppliers who want a rapid implementation so that they can be up and running and transacting documents with their partners as quickly as possible, Kewill EasyTrade provides the perfect easy-to-use order fulfillment solution. However, it's an off-the-shelf solution with a difference. The product has been developed drawing on 35 years' experience in the field and extensive feedback over many bespoke projects and rollouts. This ensures that suppliers are not simply buying a one-size-fits-all generic solution, but rather a product that has been designed specifically for them with their precise requirements in mind.

For suppliers who need to manage highly complex order management cycles and want to achieve the full benefits of business-to-business electronic trading, Kewill EasyTrade can be fully integrated into existing back office system, accounting and order processing systems – whether best-of-breed or home grown developments. This saves suppliers significant time, effort and expense by eliminating manual human intervention and its inherent errors, increasing speed and efficiency, and enabling automated end-to-end document exchange with multiple trading partners.

Regardless of the route chosen, Kewill EasyTrade is designed to allow users to transact a full range of documents with their partners as rapidly and efficiently as possible. As a result, the application can access a trading partner library containing hundreds of pre-configured partner templates. Each template is fully compliant and regularly updated with each trading partner's individual messaging and connectivity settings, significantly aiding the EDI set-up process for new partners as users simply download a new template from the Live Update facility within the application. If the specific template does not exist already, Kewill Professional Services will forge a relationship with the trading partner in question and determine exactly what is required for supplier compliance – all on behalf of the supplier.

Back office integration is carried out by experienced Kewill Professional Services specialists, skilled in assessing individual needs and ensuring seamless processing. Importantly however, integration need not be restricted to finance and accounting packages. For example, further efficiencies can be realised by integrating the application with warehouse systems. This increased process visibility then affords staff advanced notice of orders so that the necessary pick, pack and dispatch documentation and labels can be ready and waiting prior to the start of each job, saving time and effort.

With this in mind, Kewill EasyTrade can be configured to operate in either manual or automated mode - with the user in complete control of the amount of manual intervention required, or desired, at all times. For example, in automated mode, business and print associated documents can be programmed to download to suit the requirements of the individual business to ensure order information is processed prior to the arrival of operations or warehouse staff each day.

## Business benefits - now and in the future

Once in place, Kewill EasyTrade delivers the speed, accuracy, responsiveness and transparency expected of an electronic process. Suppliers are able to transact a full range of electronic business documents with a single or multiple trading partners and enjoy the numerous business benefits associated with a more streamlined supply chain and more efficient, rapid operation.

For example, multiple invoicing options - including an automatic invoicing option – ensure a more rapid payment process; the elimination of paper orders ensures a more efficient, faster order process; and greater visibility of what's being ordered and what's forecasted to be ordered ensures improved production planning.

Kewill EasyTrade also offers suppliers a full range of additional business documents, including:

- Orders (including Order Acknowledgements, new orders, changed orders, cross-dock orders and complex orders)
- Invoices (including automatic invoice generation and calculation)
- Despatch and Advanced Shipment Notification (ASN) documentation (including label generation)
- Price files
- Remittances
- Product planning documents
- Debit notes
- Stock and sales documentation.

These help ensure that regardless of the trading partner's specific messaging requirements or idiosyncrasies, suppliers can benefit from continuous, seamless trading.

What's more, the future-proof nature of the application allows any changes in requirements to be easily accommodated. The Live Update facility enables updates to be performed quickly over the internet, including system enhancements and trading partner information changes such as delivery locations, ensuring suppliers can trade effectively at all times without interruption. Users can also use this facility to download additional applications to upgrade, adapt and expand their trading capabilities as volumes and trading partners increase, ensuring Kewill EasyTrade keeps pace with the growth of their business.

Kewill EasyTrade provides users ranging from low volume suppliers through to large suppliers, with the complete end-to-end order management platform they need for future success. With just-in-time order fulfilment and management, rapid invoicing processes, and enhanced business agility, suppliers of all sizes can benefit from the resulting improvements in customer satisfaction and trading partner management, ensuring a clear competitive advantage going forwards.

### Kewill EasyTrade Desktop Edition Features

#### Order Management

- Supports many order types, including cross-dock, complex, customer special, and normal orders.
- Enables the receipt of order cancellations and changes and supports order creation and amendments.
- Offers a facility to 'auto print' new orders on receipt.
- Provides an 'export orders' facility.

#### Invoice Management

- Allows manual or automatic creation of invoices.
- Supports partial invoice generation.
- Enables the upload of invoice data into the system.
- Provides facility to invoice using promotional prices/discounts.
- Supports multiple currencies.

#### Despatch Management

- Creates despatches and advanced shipment notifications (ASNs).
- Creates picking and packing lists.
- Creates and prints labels.

#### Trading Database

- Facilitates the entry and maintenance of all trading partners and product and price related data.
- Configuration of look-ups on individual partner or message basis.
- Offers pallet/packing attributes to aid auto ASN/pallet generation.
- Enables pricing in multiple currencies with seasonal discounts.

#### Behind the Scenes Document Translation

- Complete transparency for the user: data converted into the formats required by the trading partners behind the scenes.

#### System Housekeeping

- Provides backup facilities to facilitate system recovery.
- Offers extensive and configurable auditing and document archiving.

#### Extensive EDI Communications

- Access to all major VANs as well as support for FTP and AS2 communications.

#### Back Office Integration

- Links into all major accounting systems and in-house developments.

#### Live Update Manager

- Allows the user to perform system updates such as new trading partner templates or system fixes.

#### Embedded Support and Error Resolution

- Supports files and data transfer to the Kewill support team.

#### Printing

- Allows different documents/labels to be printed to specific printers.

## More information

Please contact us or visit the Kewill EasyTrade Desktop Edition online product page:

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