

# **Kewill plc**

## **Interim Management Statement**

23<sup>rd</sup> Jan 2009 - Kewill plc ("Kewill"), the provider of software and solutions that simplify global trade and logistics, today issues the following Interim Management Statement.

The more difficult trading conditions referred to in the Interim results announced on 4 November 2008 have as anticipated continued into the third quarter, with several customers selecting Kewill and then delaying their purchase decision until they have stronger visibility of their own market position.

These delays have adversely affected the conversion of sales opportunities and this has had an impact on Kewill's new license sales during the 3rd quarter of 2008. However, our pipeline remains strong, decisions continue to be made in our favour and indeed we have recently closed and announced certain significant deals and have further opportunities ready for closure in Q4.

These projects, the continued growth of our SaaS offerings and the cost actions taken during the 3rd quarter mean that the Board expects to meet current consensus profit expectations for the full year, despite a difficult market. Kewill finished the third quarter with a return to a positive cash balance for the Group.